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STATE	PHASE I						PHASE II			PHASE III				
	AMA	START-UP KIT <i>(Includes average shipping cost per 10 kits)</i>	TRAINER GUIDEBOOK	PRE-LICENSING CLASS <i>(ExamFX, XCEL avg price)*</i>	EXAMINATION FEE	TOTAL AMOUNT	FINGERPRINT OR/AND BACKGROUND CHECK	LICENSE APPLICATION	TOTAL AMOUNT	AGENT AGREEMENT	CONTINUING EDUCATION <i>(Kaplan, 1 Year)*</i>	E & O YEARLY	PLATFORM FEE <i>(\$15/month x 12)</i>	TOTAL AMOUNT
ALABAMA	\$125	\$50	\$10.00	NOT REQUIRED	\$75	\$260	\$48	\$86	\$134	\$40	\$30	\$535	\$180	\$824
ALASKA	\$125	\$50	\$10.00	NOT REQUIRED	\$89	\$274	\$48	\$80	\$128	\$40	\$30	\$535	\$180	\$785
ARIZONA	\$125	\$50	\$10.00	NOT REQUIRED	\$49	\$234	\$31	\$120	\$151	\$40	\$30	\$535	\$180	\$785
ARKANSAS	\$125	\$50	\$10.00	\$30	\$50	\$265	\$24	\$25	\$49	\$40	\$30	\$535	\$180	\$785
CALIFORNIA	\$125	\$50	\$10.00	\$36	\$98	\$319	\$40	\$198	\$238	\$40	\$30	\$535	\$180	\$785
COLORADO	\$125	\$50	\$10.00	\$30	\$47	\$262	NOT REQUIRED	\$140	\$140	\$40	\$30	\$535	\$180	\$785
CONNECTICUT	\$125	\$50	\$10.00	\$30	\$65	\$280	NOT REQUIRED	\$146	\$146	\$40	\$30	\$535	\$180	\$785
DELAWARE	\$125	\$50	\$10.00	NOT REQUIRED	\$90	\$275	\$85	\$100	\$185	\$40	\$30	\$535	\$180	\$785
DISTRICT OF COLUMBIA	\$125	\$50	\$10.00	NOT REQUIRED	\$75	\$255	\$50	\$111	\$161	\$40	\$30	\$535	\$180	\$785
FLORIDA	\$125	\$50	\$10.00	\$30	\$44	\$259	\$48	\$55	\$103	\$40	\$30	\$535	\$180	\$785
GEORGIA	\$125	\$50	\$10.00	\$30	\$63	\$278	\$51	\$120	\$171	\$40	\$30	\$535	\$180	\$785
HAWAII	\$125	\$50	\$10.00	NOT REQUIRED	\$75	\$260	\$67	\$150	\$217	\$40	\$30	\$535	\$180	\$785
IDAHO	\$125	\$50	\$10.00	NOT REQUIRED	\$60	\$245	\$70	\$80	\$150	\$40	\$30	\$535	\$180	\$785
ILLINOIS	\$125	\$50	\$10.00	\$41	\$184	\$410	NOT REQUIRED	\$215	\$215	\$40	\$30	\$535	\$180	\$785
INDIANA	\$125	\$50	\$10.00	\$30	\$69	\$284	NOT REQUIRED	\$40	\$40	\$40	\$30	\$535	\$180	\$785
IOWA	\$125	\$50	\$10.00	NOT REQUIRED	\$49	\$234	NOT REQUIRED	\$56	\$56	\$40	\$30	\$535	\$180	\$785
KANSAS	\$125	\$50	\$10.00	NOT REQUIRED	\$64	\$249	\$60	\$36	\$96	\$40	\$30	\$535	\$180	\$785
KENTUCKY	\$125	\$50	\$10.00	\$30	\$50	\$265	\$25	\$46	\$71	\$40	\$30	\$535	\$180	\$785
LOUISIANA	\$125	\$50	\$10.00	NOT REQUIRED	\$53	\$238	\$39.25	\$81	\$120	\$40	\$30	\$535	\$180	\$785
MAINE	\$125	\$50	\$10.00	NOT REQUIRED	\$80	\$265	NOT REQUIRED	\$36	\$36	\$40	\$30	\$535	\$180	\$785
MARYLAND	\$125	\$50	\$10.00	\$30	\$62	\$277	NOT REQUIRED	\$60	\$60	\$40	\$30	\$535	\$180	\$785
MASSACHUSETTS	\$125	\$50	\$10.00	NOT REQUIRED	\$64	\$249	NOT REQUIRED	\$230	\$230	\$40	\$30	\$535	\$180	\$785
MICHIGAN	\$125	\$50	\$10.00	\$30	\$41	\$256	NOT REQUIRED	\$16	\$16	\$40	\$30	\$535	\$180	\$785
MINNESOTA	\$125	\$50	\$10.00	\$30	\$45	\$260	\$65	\$70	\$135	\$40	\$30	\$535	\$180	\$785
MISSISSIPPI	\$125	\$50	\$10.00	\$35	\$52	\$272	NOT REQUIRED	\$101	\$101	\$40	\$30	\$535	\$180	\$785
MISSOURI	\$125	\$50	\$10.00	NOT REQUIRED	\$35	\$220	NOT REQUIRED	\$106	\$106	\$40	\$30	\$535	\$180	\$785
MONTANA	\$125	\$50	\$10.00	NOT REQUIRED	\$59	\$244	\$54	\$6	\$60	\$40	\$30	\$535	\$180	\$785
NEBRASKA	\$125	\$50	\$10.00	NOT REQUIRED	\$45	\$230	NOT REQUIRED	\$56	\$56	\$40	\$30	\$535	\$180	\$785
NEVADA	\$125	\$50	\$10.00	NOT REQUIRED	\$47	\$232	\$60	\$185	\$245	\$40	\$30	\$535	\$180	\$785
NEW HAMPSHIRE	\$125	\$50	\$10.00	NOT REQUIRED	\$65	\$250	NOT REQUIRED	\$221	\$221	\$40	\$30	\$535	\$180	\$785
NEW JERSEY	\$125	\$50	\$10.00	\$30	\$45	\$260	\$66.05	\$176	\$242	\$40	\$30	\$535	\$180	\$785
NEW MEXICO	\$125	\$50	\$10.00	NOT REQUIRED	\$75	\$260	\$44	\$41	\$85	\$40	\$30	\$535	\$180	\$785
NEW YORK	\$125	\$50	\$10.00	\$30	\$33	\$248	NOT REQUIRED	\$80	\$80	\$40	\$30	\$355	\$180	\$605
NORTH CAROLINA	\$125	\$50	\$10.00	\$30	\$45	\$260	\$38	\$106	\$144	\$40	\$30	\$535	\$180	\$785
NORTH DAKOTA	\$125	\$50	\$10.00	NOT REQUIRED	\$64	\$249	\$71	\$106	\$177	\$40	\$30	\$535	\$180	\$785
OHIO	\$125	\$50	\$10.00	\$30	\$49	\$264	\$72.25	\$21	\$93	\$40	\$30	\$535	\$180	\$785
OKLAHOMA	\$125	\$50	\$10.00	NOT REQUIRED	\$38	\$223	NOT REQUIRED	\$60	\$60	\$40	\$30	\$535	\$180	\$785
OREGON	\$125	\$50	\$10.00	\$30	\$55	\$270	\$61.25	\$81	\$142	\$40	\$30	\$535	\$180	\$785
PENNSYLVANIA	\$125	\$50	\$10.00	\$30	\$53	\$268	\$27.75	\$61	\$89	\$40	\$30	\$535	\$180	\$785
RHODE ISLAND	\$125	\$50	\$10.00	NOT REQUIRED	\$80	\$265	\$5	\$131	\$136	\$40	\$30	\$535	\$180	\$785
SOUTH CAROLINA	\$125	\$50	\$10.00	NOT REQUIRED	\$44	\$229	\$51	\$36	\$87	\$40	\$30	\$535	\$180	\$785
SOUTH DAKOTA	\$125	\$50	\$10.00	NOT REQUIRED	\$85	\$270	NOT REQUIRED	\$25	\$25	\$40	\$30	\$535	\$180	\$785
TENNESSEE	\$125	\$50	\$10.00	NOT REQUIRED	\$49	\$234	\$42	\$56	\$98	\$40	\$30	\$535	\$180	\$785
TEXAS	\$125	\$50	\$10.00	NOT REQUIRED	\$43	\$228	\$50	\$62	\$112	\$40	\$30	\$535	\$180	\$785
UTAH	\$125	\$50	\$10.00	NOT REQUIRED	\$44	\$229	\$35	\$75	\$110	\$40	\$30	\$535	\$180	\$785
VERMONT	\$125	\$50	\$10.00	NOT REQUIRED	\$65	\$250	NOT REQUIRED	\$60	\$60	\$40	\$30	\$535	\$180	\$785
VIRGINIA	\$125	\$50	\$10.00	NOT REQUIRED	\$35	\$220	\$36	\$15	\$51	\$40	\$30	\$535	\$180	\$785
WASHINGTON	\$125	\$50	\$10.00	NOT REQUIRED	\$52	\$237	\$50	\$55	\$105	\$40	\$30	\$535	\$180	\$785
WEST VIRGINIA	\$125	\$50	\$10.00	\$30	\$86	\$301	\$46	\$61	\$107	\$40	\$30	\$535	\$180	\$785
WISCONSIN	\$125	\$50	\$10.00	\$30	\$150	\$365	\$36	\$10	\$46	\$40	\$30	\$535	\$180	\$785
WYOMING	\$125	\$50	\$10.00	NOT REQUIRED	\$113	\$298	\$39	\$100	\$139	\$40	\$30	\$535	\$180	\$785

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Costs and requirements are subject to change. *Prices and duration of Pre-licensing and Continuing Education classes varies per company. Check myWFG for current cost and/or promotions.